Here’s some concise 30-second elevator pitches you could use for your networking events:

**1. New Service Offer Focus**“Hi everyone! I just want to quickly share a new service we’re offering through **Sundew ecowise**. It’s Australia’s first range of **eco-natural pest solutions**, powered by **Spinosad**, that’s highly effective against pests but **safer than table salt** for humans, pets, and the environment. This means I can provide my clients with **professional-grade pest control** that’s not only powerful but also sustainable and low-risk. It’s a real game-changer for homes and businesses that care about safety and the planet, and it’s helping me stand out in the market as the go-to eco-friendly pest expert.”

**2. Problem-Solution Focus**  
“Hi everyone! You know how clients are increasingly asking for safer, eco-friendly options for pest control? With **Sundew ecowise**, I can now offer just that. Our products use **Spinosad**, which is incredibly effective against pests but **even safer than table salt** for humans and pets. This lets me provide clients a solution that works, is environmentally responsible, and sets me apart from other pest controllers.”

**3. Safety & Trust Focus**  
“Good morning! I wanted to share something exciting: I now offer **Sundew ecowise**, a professional pest control service that’s **highly effective yet exceptionally safe**. Powered by **Spinosad**, it’s so safe it’s actually **safer than table salt**, meaning I can protect homes and businesses without exposing people, pets, or the environment to harmful chemicals. Clients love that peace of mind, and I love offering it.”

**4. Eco-Friendly / Market Differentiation Focus**  
“Hi there! As a pest controller, I’m always looking for ways to offer better solutions. With **Sundew ecowise**, I can provide **eco-friendly pest control that really works**. It uses **Spinosad**, a naturally derived insecticide that’s **more environmentally safe than almost anything else on the market—even table salt!** It’s a unique service that helps me stand out and gives my clients a responsible, effective option.”

**5. Quick, Conversational Hook**  
“Hey everyone! I’ve just started offering **Sundew ecowise**, a pest control service that’s **safe, effective, and eco-friendly**. It uses **Spinosad**, which is so safe it’s literally **safer than table salt** but still kills pests efficiently. It’s perfect for clients who want results without risking their family, pets, or the environment—and it’s helping me grow my business in a smarter, greener way.”